

Career Opportunity Profile

Associate - Private Equity Sponsor Finance Group Leveraged Finance 1st/2nd Lien, Unitranche, Select Mezzanine Transaction Structures Chicago, IL

Client Overview

Our client is a Private Equity Sponsor Leveraged Finance Group within a financial services firm which focuses on providing corporate finance solutions to companies owned by private equity firms. Its loan commitments are in the multiple billion dollar range. Currently, they finance over 200 private equity owned companies. It is relationship oriented, has extensive corporate finance product and industry knowledge, and has expertise in structuring and syndicating leveraged transactions. It provides enterprise value, leveraged cash flow loan structures, and has the ability to fully underwrite transactions including unitranche, second lien and mezzanine financing. It finances companies in leveraged buyout, refinancing, dividend recapitalization and growth capital situations. Geographically, it can readily finance companies in the U.S., Canada and Europe.

Essential Duties and Responsibilities

Team member delivering corporate finance solutions to portfolio companies owned by private equity firms in leveraged buyout, recapitalization and high growth transactions within the Private Equity Sponsor Group. Work with private equity groups, investment banks, financial intermediaries, financial advisors and consultants, and management teams of current or prospective borrowers. The activities support business development and origination, underwriting and portfolio management efforts.

- Underwrite, structure and manage new leveraged cash flow, enterprise value transactions for private equity sponsored buyouts and recapitalizations.
- Deal structures include 1st/2nd lien, unitranche and select mezzanine and equity co-invests.
- Also involved in general private equity sponsor business development sales calls and marketing in conjunction with a more senior and primary sponsor relationship manager.
- Participate on calls and in meetings with prospective borrowers and their intermediaries on active transactions.
- Initial screening of credit requests, extensive financial analysis, cash flow modeling, industry and company analysis.
- Assist in the closing of new transactions.
- Support portfolio management activities within the business, including analyzing the performance of the portfolio accounts monthly and interfacing with company senior management teams.

Qualifications

- *Three to five years' leveraged finance experience, of which a minimum of the last 1-2 years' experience being in middle market leveraged cash flow, enterprise value lending, preferably in private equity sponsor finance.*
- Completion of a money center bank formal credit training or investment banking analyst program preferred.
- Strong financial analysis, research and business due diligence skills.
- Some out of town travel required.

Referrals or interested candidates – Please email Phil Coffin at phil@coffinonline.com.