

COFFIN & ASSOCIATES

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Philip J. Coffin
President
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Position Profile

Associate – Direct Leveraged Finance
Senior/Junior Secured, Unitranche, Mezzanine Debt and Equity Co-Invests
Private Credit Fund Firm
Chicago, IL

Company Overview

Our client is a fast growing direct leveraged lender to private equity-owned companies with EBITDA between \$3MM and \$50MM, with an emphasis on companies with \$25MM EBITDA and below. It has \$5.6 billion of committed capital, closed 153 direct transactions and provided total arranged commitments exceeding \$4.7 billion in the last three years. It targets senior financing opportunities up to \$200MM with hold sizes across the platform from \$25MM to \$100MM. It also executes and manages investments deeper into the capital structure including second lien, unitranche, mezzanine and equity co-investments.

Essential Duties and Responsibilities

Member of an origination and transaction execution and portfolio oversight team responsible for delivering corporate finance solutions to companies owned or being acquired by private equity firms or non-private equity sponsored investment entities. Work with private equity groups, financial intermediaries, and current or prospective borrowers.

- Underwrite new leveraged debt transactions, primarily Sole Lender, Agented and Club deals.
- Execute the closing of new transactions, including exposure and involvement in the negotiation and review of legal documentation and intercreditor agreements.
- Portfolio management activities, including the capability or potential to function as the lead relationship manager in an Agent role.
- Involved in relationship management and active sales calls and marketing efforts in conjunction with senior originators and P.E. sponsor business development officers.

Qualifications

- *Prefer 2-5 years experience in either 1) commercial lending, including credit training and deal experience in corporate loan underwriting and portfolio management, preferably with exposure/experience in leveraged finance, 2) investment banking corporate finance analyst program, 3) Big 4 or upper tier accounting /consulting firm transaction advisory services, valuations or operating company audit, or 4) other relevant deal transaction experience.*
- Strong financial analysis, research and business due diligence skills.
- Working knowledge of finance & accounting, corporate finance concepts and methodologies.
- Adept at financial modeling.
- Excellent interpersonal skills. Self-motivated with a history of meeting and exceeding goals.
- Strong analytical and written communication skills.
- Oriented toward an entrepreneurial and deal driven environment.
- Business/Accounting/Finance/Economics degree preferred.

Inquiries, questions or resume submissions – please email Phil Coffin – Phil@Coffinonline.com