

Position Profile

ASSOCIATE / ANALYST
Turnaround/ Restructuring Consulting and Financial Advisory
Respected Financial and Management Consulting Firm
Chicago, IL; New York City, NY

FIRM DESCRIPTION

Our client is one of the nation's oldest and most respected financial and management consulting firms with over 50 years in the marketplace. The firm provides a full array of turnaround, workout, crisis and interim management, corporate restructuring, process and function improvement, operational excellence, financial advisory bankruptcy, and distressed M&A services. Clients include publicly held companies, private corporations, and family-owned businesses – many of them in the middle market (annual revenues up to \$1 billion) – with a variety of capital structures and a range of debt structures. Our clients are worldwide and in the full spectrum of industries – from the technology and service sectors to “old economy” manufacturing and distribution.

POSITION RESPONSIBILITIES & REQUIREMENTS

The successful candidate will demonstrate strong financial modeling, analytical skills, and exceptional collaborative interpersonal skills with both team members and clients. The candidate must be able to quickly shift based upon changing client needs and be willing to travel as client needs dictate. A strong candidate will be able to not only develop a financial analysis and viewpoint, but also concisely transcribe, explain, and support their viewpoint in discussion. The candidate should be comfortable working in stressful or ambiguous situations while maintaining composure and focus. General financial and operational analyses include but are not limited to:

- Financial modeling, including 13-week direct cash flow modeling and pro forma indirect cash flow financial statement modeling
- Liquidation analysis
- Cost control plans and associated implementation schedules
- Working capital analysis
- Compiling, cleaning, manipulating, and analyzing large data sets

DESIRED SKILLS & EXPERIENCE

- Minimum three or greater years' relevant experience in a professional financial, commercial lending, investment banking, consulting, or accounting firm environment
- Experience working on complex and dynamic projects; track record of consistently delivering high-value work to meet client needs
- Willingness to travel as client needs dictate
- Excellent financial modeling skills
- Strong analytical skills, i.e., ability to quickly understand complex business issues, creative problem solving, quantitative analysis, workflow processes, etc.
- Ability to work individually and within a team a team in deadline-driven situations
- Ability to work with clients, including the ability to deal with various types of personalities
- Excellent written and verbal communication, mathematical, and organizational skills
- Articulately communicates information and adapts effectively to the audience; delivers influential client communications with clarity and confidence
- General knowledge of corporate finance, accounting principles, and related terminology