

## **Opportunity Profile**

### ***Managing Director - Sr. Originator Private Credit Fund - Senior, Unitranche, Junior Debt Capital NYC / Northeast U.S.***

#### **Responsibilities**

Originate new private equity sponsor backed transactions for an established debt fund that executes senior, unitranche, second lien, mezzanine debt and equity co-investment transactions for private equity sponsor backed platform operating companies in the \$5MM-\$50MM EBITDA range.

This individual will lead the effort in origination, deal assessment, structuring, execution and closing of new P.E. sponsor backed deals in LBO, dividend recap, strategic and add-on acquisition, and restructuring situations.

#### **Desired Qualifications**

- Proven new business originator of direct, private equity sponsor backed, agent or sole lender middle market leveraged loans in the Northeast U.S. market.
- Current, established new loan origination and closing relationships with Northeast U.S. middle market private equity sponsors buying and managing companies in the \$5MM-\$50MM EBITDA range.
- Domiciled in the Northeast -the specific Northeast U.S. city may be flexible for the appropriate P.E. sponsor leveraged debt finance originations professional.
- Sound and proven credit skills.
- Proven deal structuring and negotiations background.

*Qualified candidates and referrals – please contact Phil Coffin, [phil@coffinonline.com](mailto:phil@coffinonline.com).*