

Opportunity Profile

Senior Account Manager, Asset Based Lending National ABL Debt Fund Firm (Non-Bank) Chicago, IL

Position Description

The firm is seeking to add to the team a seasoned, Senior ABL Account Manager. The role offers broad levels of responsibilities given the growth of the firm and, being a non-bank ABL firm, is not nearly as constrained as bank ABL groups with regulatory and compliance oversight.

- Manage agent, sole lender and small club participation asset based credit facilities ranging from \$5 million to \$100 million.
- Maintain direct contact with the client, financial sponsors, and/or financial intermediaries.
- Coordinate and initiate due diligence activities such as field exams and appraisals.

Desired Qualifications

- ABL Account management experience, specifically involving revolvers and term loans.
- Proven ABL loan workouts account management experience as Agent or Sole Lender.
- Bankruptcy and in or out of court liquidation experience is preferred.
- Earlier ABL experience in field exam.
- Formal credit training is a strong preference.
- Negotiating experience and direct working knowledge of ABL loan legal documentation.

Interested or qualified candidates, please contact Phil Coffin – phil@coffinonline.com.