

Position Profile

ASSOCIATE

***Unitranche, One-Stop, Mezzanine Debt and Minority Equity
Middle Market Private Investment Fund
Los Angeles, CA***

Company Overview

Our client is a lower middle market credit fund based in Los Angeles. It is focused on making unitranche, subordinated debt and minority equity investments in management- and private equity-led buyouts, minority recapitalizations, refinancings, and acquisition and growth financings.

Targeted industries include niche manufacturing, business services, healthcare, education and software. Financing is provided to both sponsored backed and non-sponsored companies. The firm has an established and successful track record of managing institutional capital in the direct unitranche, mezzanine & equity co-invest finance space.

Essential Duties and Responsibilities

The Associate will participate in all aspects of the fund's investment process including:

- Evaluating new investment opportunities through extensive financial and industry due diligence;
- Creating detailed financial cash flow models;
- Preparing internal investment review memoranda to support the investment process;
- Communicating effectively with private equity sponsors, investment banks, due diligence providers and other third parties relevant to transaction underwriting;
- Monitoring financial and operating performance of existing portfolio companies; and
- Supporting origination activities.

Performance in the Associate role could potentially translate to a career track position based on performance.

Desired Skills and Experience

- *2-4 years' experience in either: 1) M&A transaction advisory services (Quality of Earnings), 2) completion of a money center bank formal credit training and credit analyst program with new loan underwriting experience and exposure to leveraged finance transactions, 3) investment banking (leveraged finance side preferred), 4) direct middle market leveraged finance experience, or 5) insurance company investment / credit analyst trained in direct private middle market private leveraged debt opportunities;*
- Strong cash flow modeling and financial analytical skills;
- Ability to quickly distill core themes and ideas from large amounts of information;
- Ability to work as a member of a small team handling a wide range of responsibilities;
- High level of maturity and an exceptional work ethic;
- Ability to prioritize and complete multiple tasks within competing time frames; and
- Undergraduate degree from a top-tier university with strong academic performance.

Inquiries, questions or resume submissions – please email Phil Coffin – Phil@Coffinonline.com