

Opportunity Profile

ASSOCIATE
Turnaround Consulting and Corporate Advisory
Corporate Consulting Firm
Chicago, IL

FIRM DESCRIPTION

Our client is an established Chicago-based corporate advisory firm specializing in corporate turnaround services, profit improvement, stressed and distressed M&A and debt placement.

Its activities can be summarized along a variety of segments:

- Trusted financial and operational advisor specializing in corporate finance and renewal strategies, including corporate development through acquisitions, mergers and sales.
- Corporate governance for companies experiencing transition and/or in stressed or distressed situations.
- Interim C-Level management.
- Profit enhancement services and solutions in order to help organizations improve their overall performance.
- Debt and equity capital raising, advisory and placement.
- Selectively and opportunistically investing in the purchase of stressed and distressed assets of going concerns and liquidations, which includes the asset purchase or investment in corporate carve-outs, underperforming, and non-core operating units of corporations.

POSITION RESPONSIBILITIES & REQUIREMENTS

The firm is seeking to hire an Associate who will work closely with the senior managers of the firm and receive hands-on mentoring and exposure to the full spectrum of activities in client projects and engagements.

Consulting, financial and operational analyses include:

- Perform a wide range of services within formal and informal restructuring processes, including bankruptcy alternatives, 363 sale processes and non-judicial sales processes;
- Execute client projects by working closely with client and operating company management;
- Analyze, assess and influence operational drivers and financial strategies of clients;
- Execute financial modeling which includes 13-week direct cash flow modeling and pro forma indirect cash flow financial statement modeling, working capital analysis, liquidation analysis and cost control plans, and large data set analysis.
- Work on, refine and analyze IT, database management and financial reporting systems;
- Work on M&A related processes and business valuations;
- Assist in formulating and carrying out client and stakeholder presentations.

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DESIRED SKILLS & EXPERIENCE

- Relevant experience in a professional financial, commercial lending, investment banking, consulting, or accounting firm environment
- Very sound accounting knowledge/background as indicated by professional certifications or demonstrable education foundation of completed accounting coursework of intermediate level accounting courses at a minimum.
- Strong financial modeling and analytical capabilities.
- Willingness to travel as client needs dictate
- Strong interpersonal and client facing and personal presentation skills. Must be able to work with a variety of clients, stakeholders and personality types
- Excellent written and verbal communication, mathematical, and organizational skills
- General knowledge of corporate finance.
- Knowledge of, and adeptness with, information technology.
- Ability to meet deadlines and function self-sufficiently when appropriate.