

Opportunity Profile
Associate – Turnaround Management Consulting
Turnaround Consulting & Financial Advisory Firm
Chicago, IL

COMPANY DESCRIPTION

Leading consulting firm with more than a 30-year track record of successfully helping companies navigate change during any stage of a company's life cycles. Whether experiencing distress, making a divestiture, growing market share and revenue, or seeking to refinance debt or raise new capital, the company can add value to the situation.

Consulting and financial advisory areas include:

- Troubled company advisory
- Bankruptcy advisory
- M&A advisory
- Operational advisory

The company's reputation for integrity, commitment and performance is well established in the business community. It has been acknowledged on multiple occasions by industry peers with regional and national awards for the outstanding results achieved in prior engagements.

POSITION RESPONSIBILITIES

Successful contributors will demonstrate strong financial modeling, analytical skills, and exceptional collaborative interpersonal skills with team members and clients. Ability to quickly adjust to and support client needs, as well as willingness to travel as customer needs dictate.

Work closely on client company engagements that can cover an array of financial and operational analyses that can include deeper financial and business analysis, capital raising, M&A sell-side advisory, lender negotiations, broader strategic advisory, and bankruptcy analysis in certain highly distressed situations.

Work closely with a senior partner of the firm on engagements, typically in a one-on-one mentoring dynamic. The experience over a medium time frame can not only lead an Associate to grow to lead engagements, but also assume interim C-level management positions for companies in restructuring situations. Knowledge of the corporate bankruptcy processes, negotiations and procedures will grow with experience.

SKILLS AND EXPERIENCE

- **Three (3) to seven (7) years of experience in finance, accounting or consulting:** Investment banking, commercial finance, leveraged finance, transaction advisory services, valuations, public accounting or management consulting.
- **Financial modeling experience:** Building and reviewing integrated three statement models, weekly cash flow models, valuation analyses.
- **Expert analytical skills:** Able to efficiently define problems, identify data needs, and analyze large complex data sets in Excel to address client need.
- **Strong verbal and oral communication skills:** Able to distill complex situations and analyses into meaningful information / recommendations for decision makers.
- **Big picture perspective:** Able to identify critical areas and drivers to quickly develop analyses to drive solutions forward; skilled at identifying inconsistencies between analyses and other context clues.
- **Self-Starter:** Able to work through ambiguity with strong project management skills
- **Education:** Bachelor's degree in Finance or Accounting preferred; MBA, CPA a plus